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EXECUTIVE SUMMARY

Public Affairs Executive with broad management skills who successfully leads organizations through complex organizational planning. Expert in developing, managing and executing organizations' diversity, cultural competence, affirmative action and community development initiatives. Experienced in establishing strong sector related collaborations, producing positive results, improving operational performance and building effective management teams.

PROFESSIONAL ACHIEVEMENTS

Management and Policy Analysis

- As director of media relations activities for the then fastest growing pharmaceutical company in the world, supervised daily work operations, management initiatives and administrative policy implementation in communications, oversaw information dissemination to international and national media outlets, oversaw the communication protocol and message delivery and daily briefings to the executive committee and CEO.
- As Co-Campaign Manager of a United States Senate Campaign, served as chief advisor to the candidate, managed a \$65 million budget and a staff of 100 full time and 1500 volunteers; negotiated with service providers on behalf of the campaign; oversaw development of policy positions for candidate, handled all personnel matters, executed contracts and other legal documents; negotiated agreements with national party representatives; worked with constituent groups on a variety of issues, managed property and equipment acquisition.
- As state director of a United State Senate office, served as confidential aide to the Senator, oversaw communications protocol and daily member briefings, developed personnel budgets, managed Projects and Constituent Services staffs, daily management and supervision of state offices in Newark (north Jersey office) and Barrington (south Jersey office); managed federal and state staff contacts to a variety of federal departments including the Departments of Transportation, Labor, Education, Health and Human Services, Housing and Urban Development, Treasury, Interior and the Environmental Protection Agency.

- As the President of the state's first wholly-owned minority lobbying and public affairs firm, developed strategic vision, planning and business development for the Company including the development of a training and outreach strategic plan geared for public and private sector employers.
- As Vice President for Government Affairs for the country's largest free-standing health sciences university, supervised the university's federal and state legislative portfolio including advocacy to the state and federal legislative member roster and local elected officials for the five campus locations; the department acted as liaison and resource for meetings, briefings and legislative hearing testimony, routine presentations to the Office of the Governor regarding the university portfolio of regulatory activities, policy, budget and other interests; managed regular interaction with the state Departments of Banking and Insurance, Health and Senior Services, Human Services, Treasury, Community Affairs and Labor, designed and developed the federal and state annual agendas including the identification of funding sources and legislative sponsorship for priority objectives, developed materials for agenda, providing a comprehensive funding grant and agency information service, tracked all health and hospital related and higher education legislation as well as department or agency proposed regulations impacting the university.
- As a public affairs consultant, responsible for development and management of various client portfolios concerning managing diversity, recruitment and cultural competence initiatives, development and management of internal corporate teams through planning and implementation of diversity, community outreach and affirmative action programs. Author of "Making the Case for Workplace Diversity-Valuing Diversity Workshop and Training Guide". Presented before the Society of Human Resource Management Annual Conference in Las Vegas, Nevada, May, 2007.

PROFESSIONAL EXPERIENCE

Principal Accord Strategies. LLC May 2009 – Present

Business development firm for the Public and Private Sector, Non-Profit organizations, and Public Figures. Accord Strategies specializes in maximizing business potential through organizational and financial Development, Communications Strategies and implementation, Compliance, Diversity, Board Governance, and Leadership, consulting and training.

C D J Public Affairs
June 2007-Present

Public Affairs Consultant representing a variety of clients including the Eli Lilly Corporation, City of Newark, NJ Housing Authority, Braen Stone Industries Inc., Medi-Tech International., PKF Mark III, Latco Development, Inc., Helping Hands Inc., Chioli Technologies, Clean Air Company Inc., AJF Construction Company. Portfolio of services includes the development of diversity and outreach initiatives, routinely interfacing with State of NJ officials

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on behalf of clients concerning client contract compliance and Equal Employment Opportunity (EEO) protocols and the development and implementation of cultural competency programs.

University of Medicine and Dentistry of New Jersey
Vice President, Government Affairs
August 2004 –January 2006

As Vice President for Government Affairs supervised the department's mission to advance the university's overall strategic goals, developed, executed and managed the federal and state legislative agenda, managed advocacy to the state and federal legislative member roster, responsible for all administrative and personnel department decisions, participated on the university President's executive committee.

Davis and Partners LLC
President/CEO
April 2001 – August 2004

Developed, executed and managed company strategic vision and development, successfully grew firm from two to five full time employees and one part-time employee, developed three exclusive strategic alliance partnerships and one joint venture relationship. Interfaced regularly with the following NJ Departments on behalf of clients: Department of the Treasury, Department of Transportation, Department of Commerce, Department of State, Department of Health and Senior Services, Department of Human Services

Jon S. Corzine for United States Senate
Co-Campaign Manager
May 1999- November 2000
Transition Director
November 2000-January 2001

As co-campaign manager and campaign signatory, managed a budget of \$65 million and a staff of 100 paid and 1500 volunteers, developed policy communications for candidate and a variety of stakeholders and surrogates, negotiated and executed contracts with service providers, responsible for statewide mobilization efforts around campaign theme and message, oversaw regional outreach group plans, oversaw information dissemination and rapid response operations, supervised daily work operations, conducted campaign presentations to national, state and local officials.

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Warner Lambert Company
Director, Media Relations
July 1998- April 1999

Managed the media relations and communications department responsible for overseeing all information dissemination to national and international media outlets, develop media relations strategic plan and daily protocol, developed crisis communications plan, standardized a protocol of internal communications to company colleagues, cultivated media relationships with industry state and national print and electronic reporters

Office of United States Senator
Frank R. Lautenberg
Director of Projects
January 1993- January 1995
State Director
January 1995- July 1998

As Projects Director, in Washington and New Jersey, designed and instituted an expedited municipal grants system, represented the Senator with agency heads, senior state officials and local government leaders on projects ranging from Medicare and Medicaid funding, land use, transportation, environmental and minority, women and small business funding.

Appointed as State Director in January, 1995, responsible for all budget and personnel matters, served as confidential aide and advisor to the Senator on legislative and policy issues, served as official liaison to the office of the Governor, including regular briefings to the chief counsel, treasurer and chief of staff, prepared confidential briefing memorandums, supervised staff in north and south Jersey offices, developed personnel budget, managed staff contacts with various federal and state agencies and departments.

Office of New Jersey State Senator

Wynona M. Lipman
Chief of Staff
Counsel to the Senator
May 1989- January 1993

Managed office staff of three full-time and three part-time employees, developed legislative action plan with focus on women, children and family issues, prepared weekly bill monitoring reports, directed all legislative activities, prepared briefing memorandum, prepared and executed press materials, represented the Senator before legislative committees, constituent and advocacy groups.

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EDUCATION

Rutgers University School of Law
Newark New Jersey
Juris Doctoris 1989

Founder: Entertainment and Sports Law Association.
Member, Urban Rights Litigation Clinic and the Women Rights Litigation Clinic

Chatham College
Pittsburgh Pennsylvania
Bachelor of Arts, 1986
Political Science and Philosophy

Freshmen Class President
Black Student Union President –sophomore year
Senior Thesis compared the ideologies of Nelson Mandela and
Rev. Dr. Martin Luther King Jr.

University of Richmond
London, England
Junior Year Abroad Program,
Course Study included, world economies, philosophy
Internship-House of Commons

Board Memberships (Past and Present)

Newark Playworks
Leadership Newark
Garden State Cancer Center
Women's Fund of New Jersey (Board Chair and Member)
Urban League of Essex County
NAACP of Middlesex County

Minority Business Association of NJ

Community Activities

Member, St. Matthew AME Church, Orange, NJ
Founder, Lillian's Closet, The Baby Boutique
Active Mentor to Kareem Williams of Newark

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Awards

Junior Achievement Mega Mentor
Women's Fund of New Jersey Award
YWCA of Essex County Community Leader Award
NAACP of Middlesex County Economic Development Award
Union County Central Labor Council-A. Philip Randolph Award

References furnished upon request